

# D9865706 O52901

### <u>-1</u>6.2

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FREE WARRANTY PERIOD	1 YEAR	l				
DATE OF PURCHASE	H11.12.05	H12.09.05				
PURCHASED DEVICE/ SOFTWARE NAMES	FMV	OASYS				
NUMBER OF CONTRACT RENEWALS	2					
CURRENT GRADE	5th					
CUSTOMER	OMIYA, SAITAMA					
PERSON-IN- CHARGE	FUJITSU TARO			-		
EFFECTIVE DATE OF CONTRACT	H11.12.05					
USER	FUJITSU CORP.					

## F1G.3

POINTS		2		8	
AMOUNT POINTS	¥10,000		¥15,000		
RESPONDING ACTIVITY	PURCHASE OF COMPONENT	REPLY (RANK E)	EXCHANGE OF COMPONENT	JOB AT ON-SITE (RANK B)	
CONTENTS	ADD DISK	INSTALL METHOD	DISK FAILURE	OS INSTALL	
CATEGORY	PURCHASE OF HARDWARE	INQUIRY OF SOFTWARE	EXCHANGE OF HARDWARE	JOB ON SOFTWARE	
DEVICE/ SOFTWARE NAMES	ОН	FMV	FMV	·	
PERSON-IN- CHARGE	FUJITSU TARO	FUJITSU	FUJITSU TARO		
DATE OF OCCURRENCE	H12.09.05	H12.09.06	H12.09.08		
USER	FUJITSU CORP.	FUJITSU CORP.	FUJITSU CORP.		

FIG.4

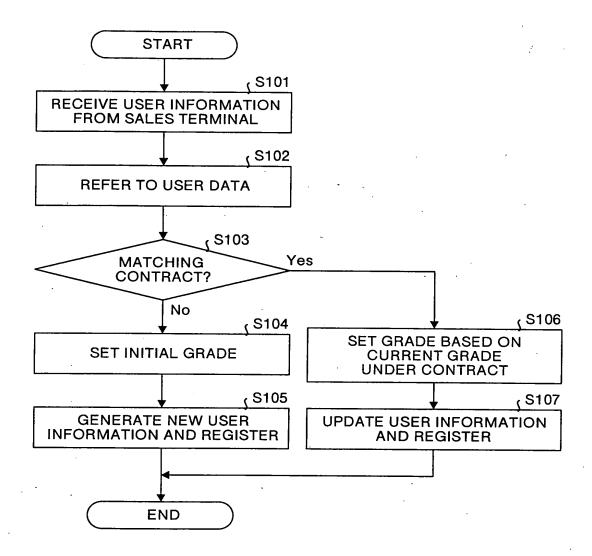


FIG.5

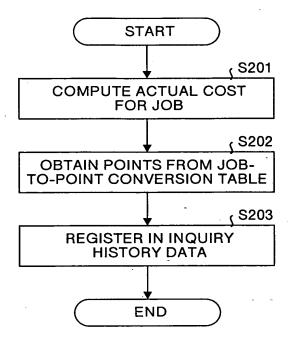


FIG.6

JOB CONTENTS	POINTS
SOFTWARE/INQUIRY REPLY RANK A	10
SOFTWARE/INQUIRY REPLY RANK B	8
SOFTWARE/INQUIRY REPLY RANK C	6
SOFTWARE/INQUIRY REPLY RANK D	4
SOFTWARE/INQUIRY REPLY RANK E	2
SOFTWARE/JOB ON-SITE RANK A	20
SOFTWARE/JOB ON-SITE RANK B	18
SOFTWARE/JOB ON-SITE RANK C	16
SOFTWARE/JOB ON-SITE RANK D	14
SOFTWARE/JOB ON-SITE RANK E	12
•	•
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•	•

#### FIG.7

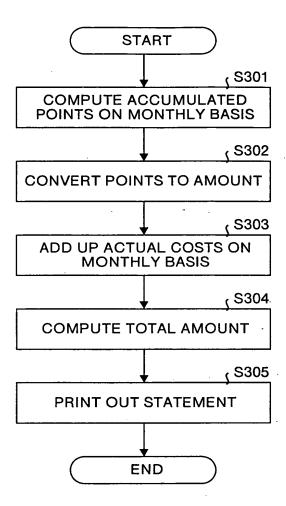


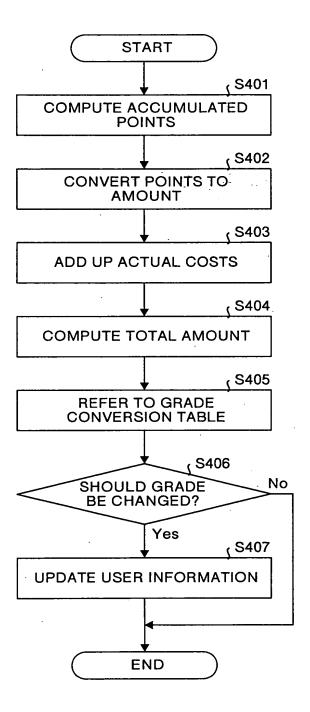
FIG.8

POINTS/GRADE	1	2	3	4	5	• • • • •
PER POINT	¥100	¥200	¥300	¥400	¥500	• • • • •

## FIG.9

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ISSUING DATE: H12.10.15		AMOUNT (POINTS)	¥10,000	2 Point	¥15,000	18 Point		¥25,000	20 Point	¥35,000
ISSUING DA			PURCHASE OF COMPONENT	REPLY RANK E	EXCHANGE OF COMPONENT	ON-SITE JOB RANK B		TOTAL	TOTAL POINTS	TOTAL AMOUNT OF THE BILL (WITH CONSIDERATION OF GRADE)
STATEMENT (H12.09)	·	CONTENTS	PURCHASES OF HARDWARE	INQUIRY OF SOFTWARE	EXCHANGE OF HARDWARE	JOB ON SOFTWARE		-		TOTAL AMC (WITH CONSIDER,
STATEME		DEVICE/ SOFTWARE	ДΗ	FMV	YMY .					
	J CORP. 5th GRADE	PERSON-IN- CHARGE	FUJITSU TARO	FUJITSU TARO	FUJITSU TARO					
i	Messrs: FUJITSU CORP.	DATE	H12.09.05	H12.09.06	H12.09.08					

**FIG.10** 



# FIG. 1.

ACCUMULATED AMOUNT/ PER SIX MONTHS	¥0~10,000	000'0€★~	~¥60,000	~¥60,000 ~¥150,000 ¥150,000~	¥150,000~
SHIFT IN GRADE	+5	+	- 0	1	-2